

1 **BEFORE THE ARIZONA CORPORATION COMMISSION**

2 WILLIAM A. MUNDELL  
3 Chairman  
4 JIM IRVIN  
5 Commissioner  
6 MARC SPITZER  
7 Commissioner

8 In the matter of:  
9 21<sup>st</sup> CENTURY SATELLITE  
10 COMMUNICATIONS, INC.  
11 14910 Winding Creek Court, Suite 101A  
12 Tampa, Florida 33613

13 HOWARD S. BALDWIN  
14 5926 E. Lewis Av.  
15 Scottsdale, AZ 85257  
16 GLENN A. LIBERATORE FINANCIAL  
17 SERVICES  
18 165 W. Canyon Crest Rd., Suite 305  
19 Alpine, UT 84004

20 GLENN A. LIBERATORE  
21 165 W. Canyon Crest Rd., Suite 305  
22 Alpine, UT 84004,

23 Respondents.

DOCKET NO. S-03449A-01-0000

DECISION NO. 64852

**ORDER TO CEASE AND DESIST,  
ORDER OF RESTITUTION AND  
ORDER FOR ADMINISTRATIVE  
PENALTIES RE: RESPONDENT 21<sup>ST</sup>  
CENTURY SATELLITE  
COMMUNICATIONS, INC.**

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On August 9, 2001, the Securities Division of the Arizona Corporation Commission filed a Notice of Opportunity for Hearing Regarding Proposed Order of Relief against 21<sup>ST</sup> CENTURY SATELLITE COMMUNICATIONS, INC. ("21<sup>st</sup> CENTURY"). The Notice specified that 21<sup>st</sup> CENTURY would be afforded an opportunity for an administrative hearing regarding this matter upon filing a written request with Docket Control of the Commission within ten days of receipt of the Notice. 21<sup>st</sup> CENTURY failed to request a hearing within the required time.

**I.****FINDINGS OF FACT**

1. 21<sup>st</sup> CENTURY is a foreign corporation whose current address is 3925 Coconut Palm Drive, #119, Tampa, Florida 33619. 21<sup>st</sup> CENTURY was served with a Notice of Opportunity for Hearing Regarding Proposed Order of Relief on September 12, 2001. 21<sup>st</sup> CENTURY did not request a hearing.

2. 21<sup>st</sup> CENTURY is a Florida based company that allegedly installed satellite antenna equipment at gated communities, receiving monthly fees from subscribers in exchange for programming. 21<sup>st</sup> CENTURY began in business in 1997, raising over \$23,000,000 from the sale of promissory notes nationwide. \$262,000 of the notes were sold in Arizona. 21<sup>st</sup> CENTURY offered its promissory notes through marketing agents, such as Respondents GLENN A. LIBERATORE FINANCIAL SERVICES ("GALFS") and GLENN A. LIBERATORE ("LIBERATORE"), who recruited sales agents such as Respondent HOWARD S. BALDWIN ("BALDWIN"). The 21<sup>st</sup> CENTURY promissory notes stated that interest payable to the note holders was 13% per annum. The notes offered were generally for five year terms. In addition, some investors received promises of an additional profit incentive. That additional profit incentive provided that the investor would receive 25% of 21<sup>st</sup> CENTURY's profit, in proportion to the amount the investor invested compared to the total capital cost of equipment. Despite such a promise, as of this date no Arizona investor received any return from the profit incentive.

3. On or about September 17, 1997, GALFS and LIBERATORE entered into an agreement to market promissory notes issued by 21<sup>st</sup> CENTURY. Under that agreement, GALFS and LIBERATORE were to collectively receive up to 20% commissions. On or about February 18, 1998, GALFS and LIBERATORE entered into an agreement with Respondent BALDWIN, an Arizona based insurance agent, for BALDWIN to sell the promissory notes to his clients. That agreement gave BALDWIN commissions

1 of 12%, out of the 20% that GALFS and LIBERATORE were to receive. 21<sup>st</sup> CENTURY, GALFS,  
2 LIBERATORE, and BALDWIN are collectively referred to as "RESPONDENTS."

3 4. RESPONDENTS sold 16 promissory notes to 14 Arizona investors for a total  
4 investment of \$262,000. The notes were sold from April 1998 through February 2000.

5 5. The investors were told that there was little risk from the notes as the notes were secured  
6 by a UCC-1 that would be filed by 21<sup>st</sup> CENTURY. Investors were (a) not informed that the  
7 promissory notes were not registered as securities in Arizona or exempt from registration; (b) not  
8 informed of the financial incentives that RESPONDENTS received for selling the promissory notes; (c)  
9 not provided full disclosure regarding the risk of the investment, including (i) the potential to lose  
10 principal; (ii) the fact that UCC filings, even if filed, must be foreclosed upon in order to collect  
11 against any assets; (iii) the possibility that no assets existed to secure the UCC filings and (iv) the  
12 riskiness of investing in a company with a limited track record. Investors were not provided with  
13 disclosure statements, prospectuses or financial statements including but not limited to past operations,  
14 balance sheets, statements of income, retained earnings, cash flows and uses of proceeds.  
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16 6. 21<sup>st</sup> CENTURY made interest payments until October 2000, when it defaulted on its  
17 notes. No interest payments have been made since that time. No investor has received his or her  
18 principal back from 21<sup>st</sup> CENTURY. Despite the existence of the UCC paperwork, no security has  
19 been foreclosed upon on behalf of any investor.  
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21 7. On October 12, 2001, the United States Securities and Exchange Commission sued 21<sup>st</sup>  
22 CENTURY and two of its officers for violation of the Federal securities laws for selling the promissory  
23 notes. 21<sup>st</sup> CENTURY and its two officers agreed to entry of judgment against them. 21<sup>st</sup> CENTURY  
24 then filed for bankruptcy. A plan of reorganization has been approved in the bankruptcy that  
25 anticipates that the note holders will receive a portion of their principal back.  
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**II.**

**CONCLUSIONS OF LAW**

1. The Commission has jurisdiction over this matter pursuant to Article XV of the Arizona Constitution and the Securities Act.

2. 21<sup>st</sup> CENTURY offered or sold securities within or from Arizona, within the meaning of A.R.S. §§ 44-1801(15), 44-1801(21), and 44-1801(26).

3. 21<sup>st</sup> CENTURY violated A.R.S. § 44-1841 by offering or selling securities that were neither registered nor exempt from registration.

4. 21<sup>st</sup> CENTURY violated A.R.S. § 44-1842 by offering or selling securities while not registered as a dealer nor exempt from registration.

5. 21<sup>st</sup> CENTURY violated A.R.S. § 44-1991 in connection with a transaction within or from Arizona involving the offer and sale of securities by (a) employing a device, scheme or artifice to defraud, (b) making untrue statements or misleading omissions of material facts; and (c) engaging in transactions, practices, or courses of business which operate or would operate as a fraud or deceit.

**III.**

**ORDER**

THEREFORE, on the basis of the Findings of Fact and Conclusions of Law, the Commission finds that the following relief is appropriate, in the public interest, and necessary for the protection of investors:

IT IS ORDERED, pursuant to A.R.S. § 44-2032, that 21<sup>st</sup> CENTURY, its agents, employees, successors and assigns, permanently cease and desist from violating the Securities Act.

IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2032, that 21<sup>st</sup> CENTURY shall pay restitution to Arizona investors shown on the records of the Commission in the amount of \$262,000, subject to setoff for payments of restitution made to investors by other Respondents in this action. Any amount outstanding shall accrue interest at the rate of 10% per annum from the date of this Order until

1 paid in full. Payment shall be made by cashier's check or money order payable to the "State of  
2 Arizona" to be placed in an interest-bearing account maintained and controlled by the Arizona  
3 Attorney General. The Arizona Attorney General shall disburse the funds on a pro rata basis to  
4 investors. If all investors are paid in full, any excess funds shall revert to the state of Arizona.

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1 IT IS FURTHER ORDERED, pursuant to A.R.S. § 44-2036, that 21<sup>st</sup> CENTURY shall pay an  
2 administrative penalty in the amount of \$5000.00, payable to the "State of Arizona." Any amount  
3 outstanding shall accrue interest at the rate of 10% per annum from the date of this Order until paid in  
4 full.

5 BY ORDER OF THE ARIZONA CORPORATION COMMISSION  
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8 CHAIRMAN

COMMISSIONER

COMMISSIONER

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10 IN WITNESS WHEREOF, I, BRIAN C. McNEIL, Executive  
11 Secretary of the Arizona Corporation Commission, have  
12 hereunto set my hand and caused the official seal of the  
13 Commission to be affixed at the Capitol, in the City of  
14 Phoenix, this \_\_\_\_\_ day of \_\_\_\_\_, 2002.

15 \_\_\_\_\_  
16 BRIAN C. McNEIL  
17 Executive Secretary

18 \_\_\_\_\_  
19 DISSENT

20 This document is available in alternative formats by contacting Shelly M. Hood, Executive Assistant to  
21 the Executive Secretary, voice phone number 602-542-3931, E-mail [shood@cc.state.az.us](mailto:shood@cc.state.az.us).

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